





Edinburgh Innovations

Supporting Academic Engagement with Industry



Understand industry need Help engaging the right expertise in UoE

Shaping academic translational propositions and engaging industry partners



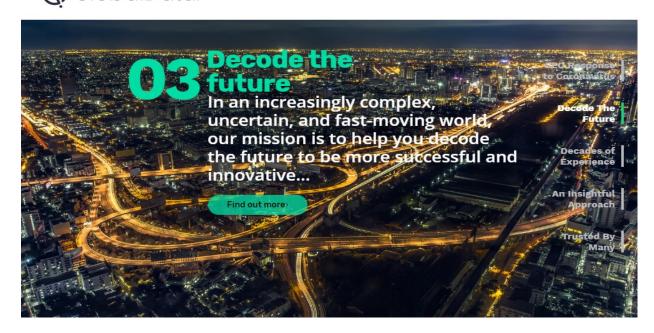




Market Intelligence Reports

• El has access to 'intelligence databases' — both Pharma and Medical Devices

(C) GlobalData. Who We Are Industries We Cover Who We Serve



Why GlobalData?



As the gold standard data provider to the world's largest industries, we continuously collect and analyze terabytes of data to create the most comprehensive, authoritative, and granular market intelligence.

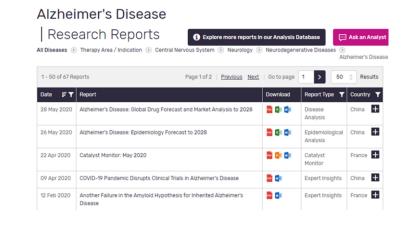


We leverage the collective expertise of our in-house research analysts, consultants, and journalists, as well as thousands of external thought-leaders, to create differentiated and actionable insight.

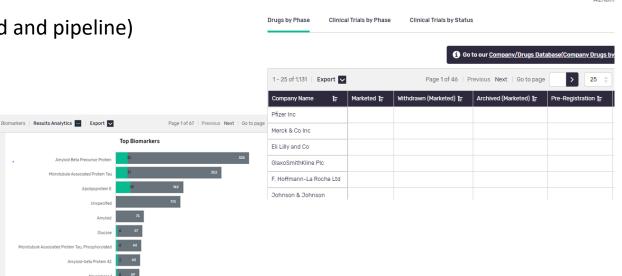
- Why and when would you need this information?
 - To help with background for large translational awards
 - identify companies working in a specific area for collaborative approach.

Information available includes

- Overviews of specific disease area including :
 - Comprehensive reports for disease areas, indications and type of therapy/technology
 - Epidemiology data
 - Research reports
 - News updates
- Companies
 - Who is working in the area
 - What compounds/devices they have (marketed and pipeline)
 - Clinical trials
- Biomarkers for disease
- Drug Pipeline
 - Clinical pipeline including trial stage

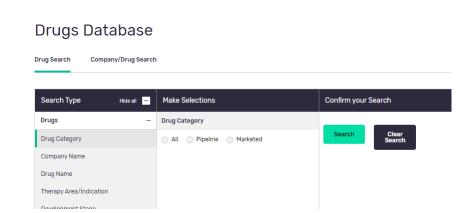


Alzheimer's Disease | Companies



Refined searches

- Searches can be carried out using a range of criteria
 - Therapy area/indication
 - Company name
 - Drug name, chemical name, CAS number
 - Development stage
 - Molecule type
 - Target
 - Mechanism of action
 - Product type (for devices)
- Reports are typically exported in Excel. Please note there can be limits on the size
 of the report which can be exported.
- Detailed drug/compound reports where required.
- If you need further information after reviewing reports just let us know.



Example 1: Off the shelf in depth report in disease areas

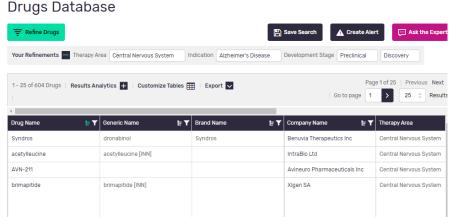


- Very comprehensive overview and analysis.
- Includes:
 - Disease overview
 - Epidemiology data
 - Current treatment options
 - Unmet needs assessment and opportunity assessment
 - R&D strategies
 - Pipeline assessment
 - Pipeline valuation analysis
- Reports aren't available for all diseases/targets but there are hundreds on the system so worth checking!
- Provide very good information for translational grant applications

Example 2: Bespoke searches within a disease or target

- For example
 - Pipeline drugs (and companies) for a specific indication or target
 - Phase of development e.g. pre-clinical
 - Which companies have products in development

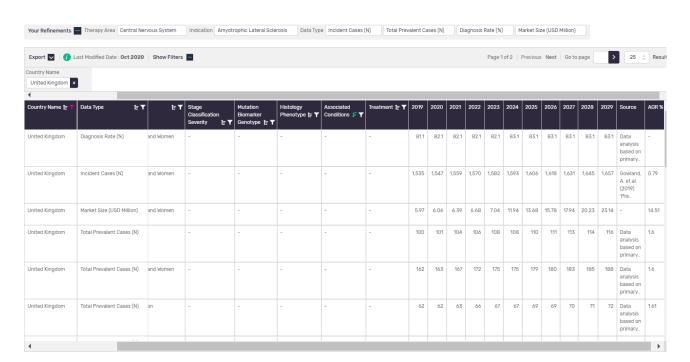
 Specific types of drugs in development e.g. oligonucleotides, small molecules etc.



	Drug Search		
	Refined Options:		
	Therapy Area:	Central Nervous System	
	Indication:	Alzheimer's Disease	
	Molecule Type:	Antisense Oligonucleotide	
Drug Name	Generic Name	Brand Name	Company Name
IONIS-MAPTRX			Biogen Inc
Antisense Oligonucleotide to Inhibit Apolipoprotein E4 for Alzheimer's Disease			Ionis Pharmaceuticals Inc
Antisense Oligonucleotide to Inhibit Tau Protein for Neurodegenerative Disorders			Washington University in St Louis
OL-1			Saint Louis University
AM-206			Seoul National University Hospital
Antisense Oligonucleotides to Inhibit microRNA for Neurology			University of Gottingen
EDNOL-1			Edunn Biotechnology, Inc. (Inactive)
ORX-203			ProQR Therapeutics NV

Example 3: Bespoke searches to support funding applications

- For example
 - Epidemiological data
 - Advanced search options include filtering on age range, sex, countries etc.
 - Market size and value
 - Competitor landscape



How to access this information

- Contact your El Business Development Executive
 - CIR Jenny Cameron
 - CRH Jenny Cameron
 - CRM Alex Papachronopoulus
 - CVS Aurora Pinas-Fernandez
 - Neuroscience Jane Redford
 - Deanery Biomedical Sciences

 Jane Redford
- Arrange a meeting to discuss what information you need be as specific as possible so you're not overwhelmed with data!

Thank you



